

Local Market Update – December 2021

A Research Tool Provided by the Multiple Listing Service of
Hilton Head Island and the Hilton Head Area Association of REALTORS®

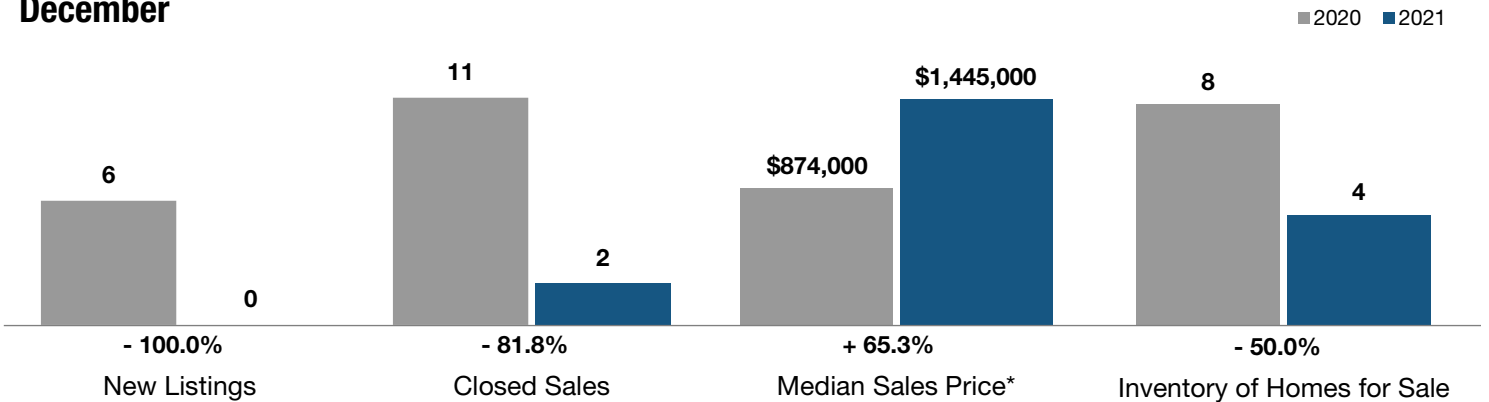


Berkeley Hall

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	6	0	- 100.0%	55	54	- 1.8%
Closed Sales	11	2	- 81.8%	49	61	+ 24.5%
Median Sales Price*	\$874,000	\$1,445,000	+ 65.3%	\$705,000	\$879,000	+ 24.7%
Percent of List Price Received*	97.7%	98.0%	+ 0.3%	96.0%	99.0%	+ 3.1%
Days on Market Until Sale	224	136	- 39.3%	231	101	- 56.3%
Inventory of Homes for Sale	8	4	- 50.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation

