

# Local Market Update – January 2022

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

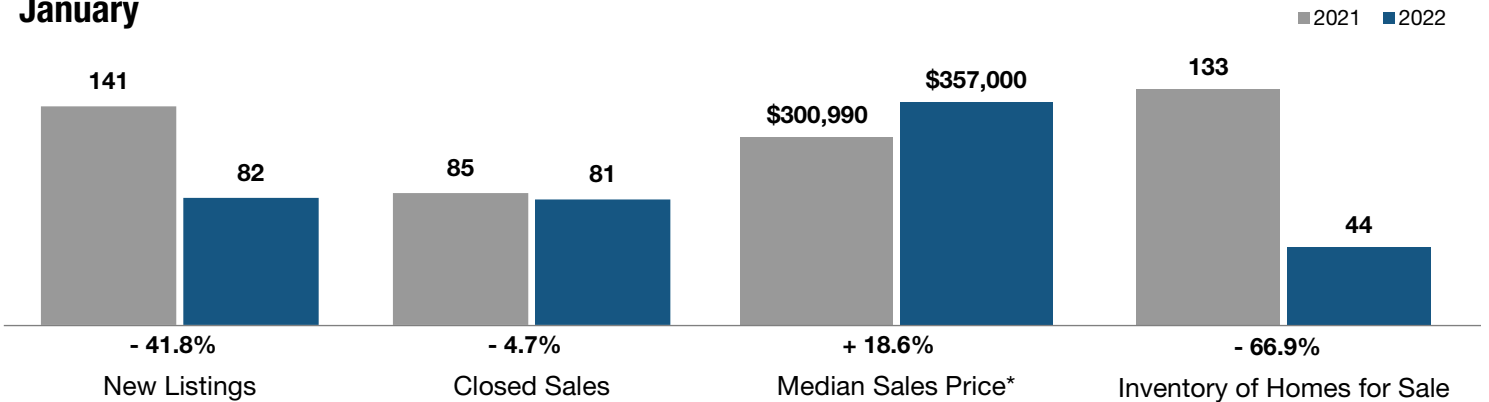


## Bluffton General

Key Metrics	January			Year to Date		
	2021	2022	Percent Change	2021	2022	Percent Change
New Listings	141	82	- 41.8%	141	82	- 41.8%
Closed Sales	85	81	- 4.7%	85	81	- 4.7%
Median Sales Price*	\$300,990	<b>\$357,000</b>	+ 18.6%	\$300,990	<b>\$357,000</b>	+ 18.6%
Percent of List Price Received*	98.4%	<b>99.3%</b>	+ 0.9%	98.4%	<b>99.3%</b>	+ 0.9%
Days on Market Until Sale	115	86	- 25.2%	115	86	- 25.2%
Inventory of Homes for Sale	133	44	- 66.9%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### January



### Historical Median Sales Price Rolling 12-Month Calculation

