

Local Market Update – December 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

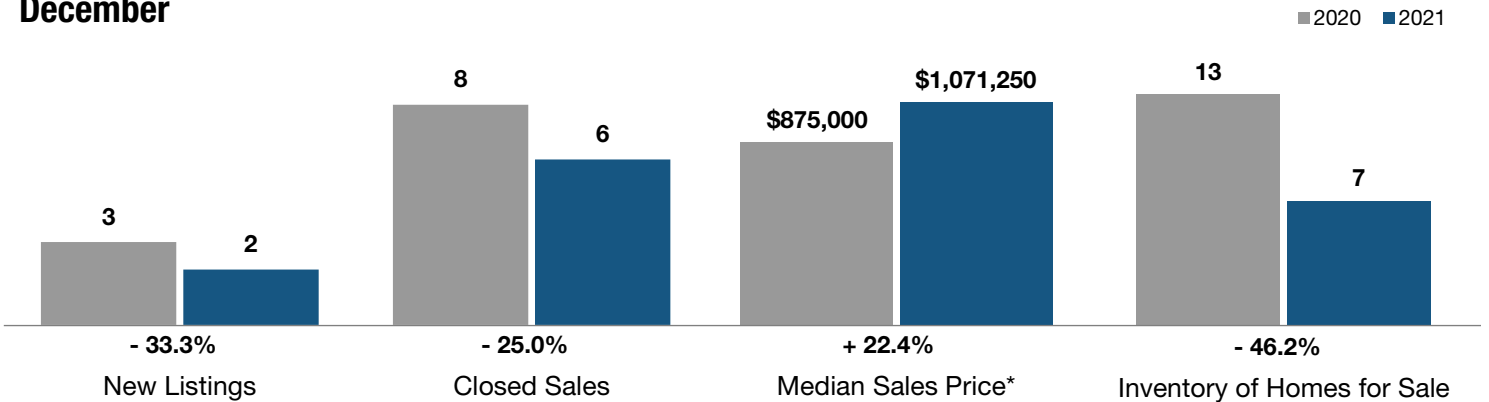


Colleton River

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	3	2	- 33.3%	69	42	- 39.1%
Closed Sales	8	6	- 25.0%	62	43	- 30.6%
Median Sales Price*	\$875,000	\$1,071,250	+ 22.4%	\$1,020,000	\$980,000	- 3.9%
Percent of List Price Received*	94.9%	99.3%	+ 4.6%	95.1%	98.3%	+ 3.4%
Days on Market Until Sale	127	140	+ 10.2%	224	132	- 41.1%
Inventory of Homes for Sale	13	7	- 46.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation

