

Local Market Update – January 2022

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



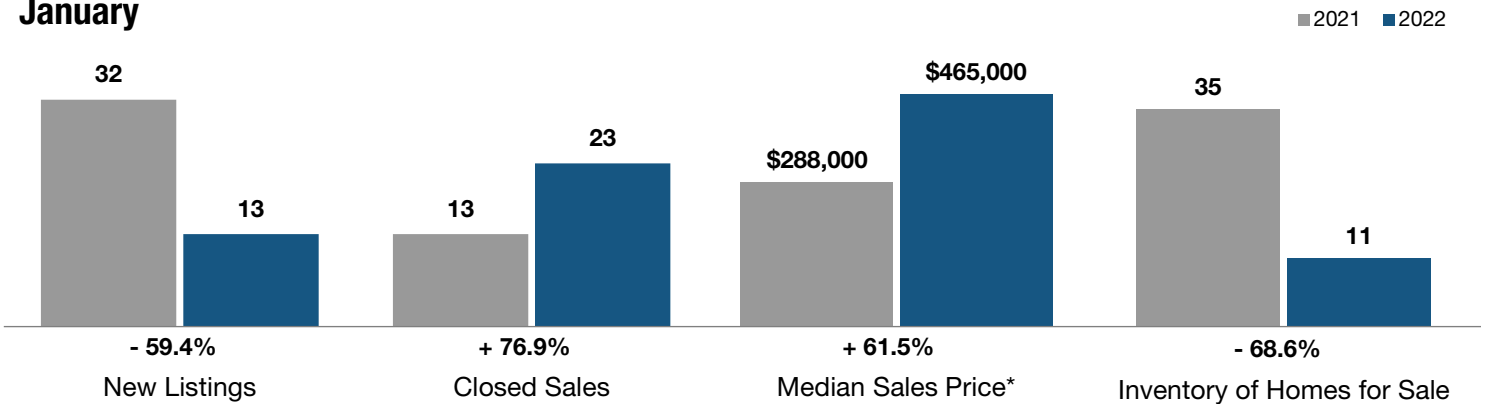
Forest Beach

Condos / Villas Only

Key Metrics	January			Year to Date		
	2021	2022	Percent Change	2021	2022	Percent Change
New Listings	32	13	- 59.4%	32	13	- 59.4%
Closed Sales	13	23	+ 76.9%	13	23	+ 76.9%
Median Sales Price*	\$288,000	\$465,000	+ 61.5%	\$288,000	\$465,000	+ 61.5%
Percent of List Price Received*	97.6%	99.2%	+ 1.6%	97.6%	99.2%	+ 1.6%
Days on Market Until Sale	117	87	- 25.7%	117	87	- 25.7%
Inventory of Homes for Sale	35	11	- 68.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

January



Historical Median Sales Price Rolling 12-Month Calculation

