

Local Market Update – December 2021

A Research Tool Provided by the Multiple Listing Service of
Hilton Head Island and the Hilton Head Area Association of REALTORS®



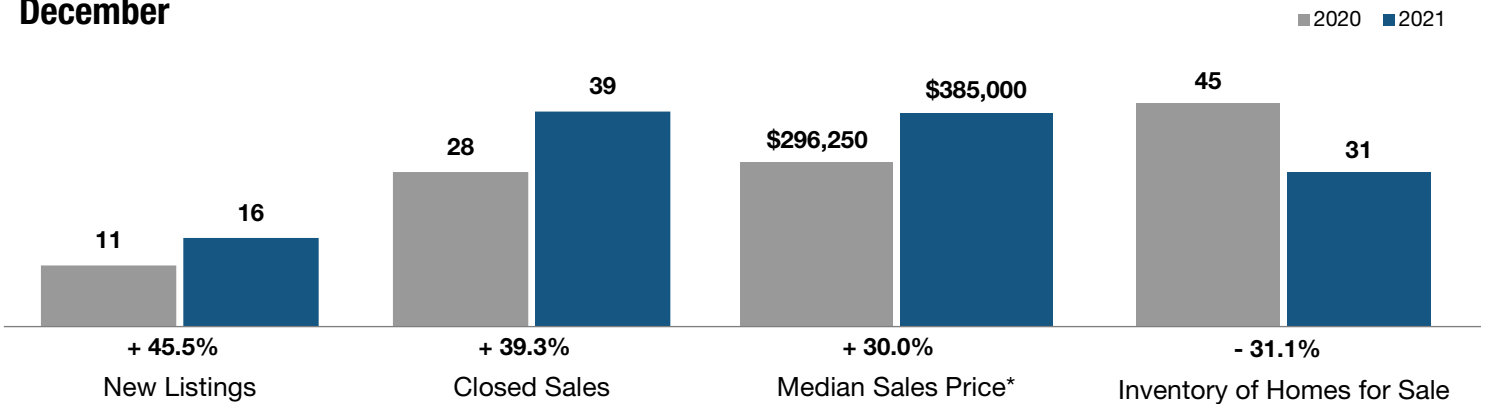
Forest Beach

Condos / Villas Only

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	11	16	+ 45.5%	267	395	+ 47.9%
Closed Sales	28	39	+ 39.3%	265	352	+ 32.8%
Median Sales Price*	\$296,250	\$385,000	+ 30.0%	\$265,000	\$355,000	+ 34.0%
Percent of List Price Received*	97.0%	97.7%	+ 0.7%	96.5%	98.8%	+ 2.4%
Days on Market Until Sale	103	97	- 5.7%	121	82	- 32.4%
Inventory of Homes for Sale	45	31	- 31.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation

