

# Local Market Update – December 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



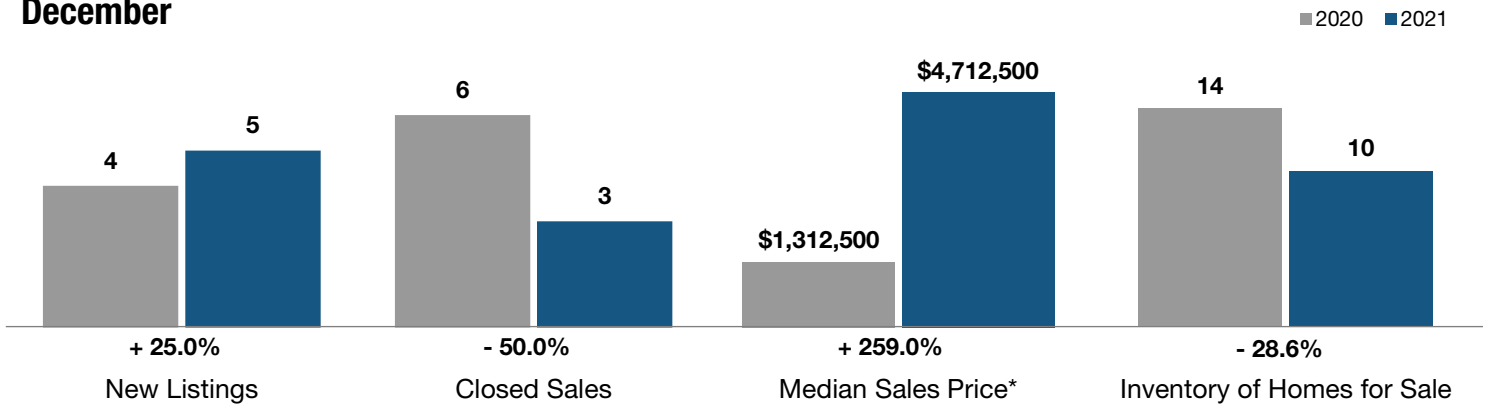
## Forest Beach

Detached Homes Only

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	4	5	+ 25.0%	52	58	+ 11.5%
Closed Sales	6	3	- 50.0%	60	60	0.0%
Median Sales Price*	\$1,312,500	\$4,712,500	+ 259.0%	\$1,209,875	\$1,402,750	+ 15.9%
Percent of List Price Received*	97.9%	93.7%	- 4.3%	96.7%	97.2%	+ 0.5%
Days on Market Until Sale	249	136	- 45.1%	257	117	- 54.4%
Inventory of Homes for Sale	14	10	- 28.6%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### December



### Historical Median Sales Price Rolling 12-Month Calculation

