

Local Market Update – December 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

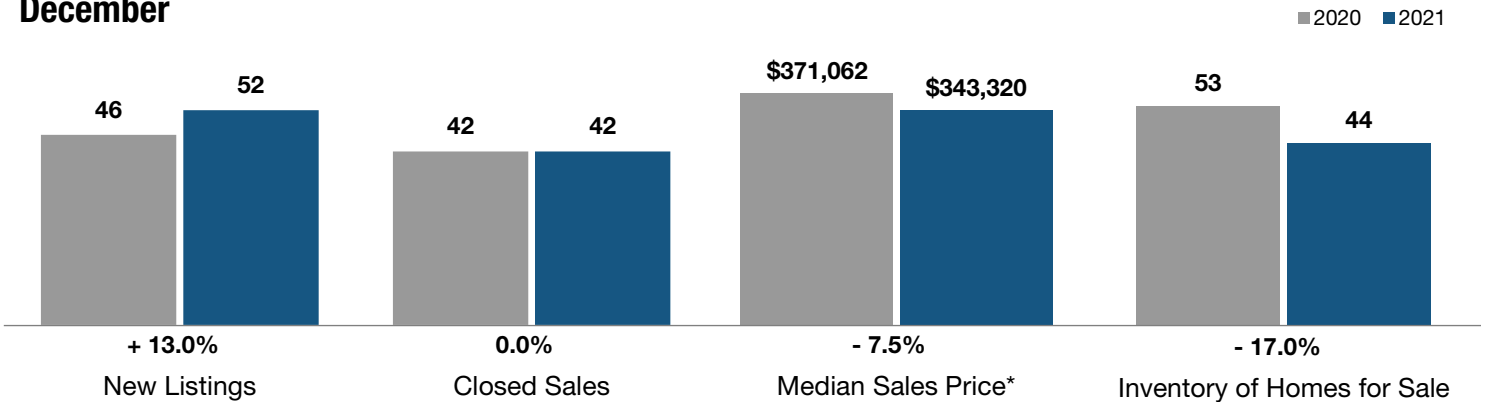


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Key Metrics	December			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	46	52	+ 13.0%	564	751	+ 33.2%
Closed Sales	42	42	0.0%	381	424	+ 11.3%
Median Sales Price*	\$371,062	\$343,320	- 7.5%	\$329,840	\$335,780	+ 1.8%
Percent of List Price Received*	103.6%	105.1%	+ 1.4%	104.2%	101.4%	- 2.7%
Days on Market Until Sale	222	324	+ 45.9%	194	234	+ 20.6%
Inventory of Homes for Sale	53	44	- 17.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation

