

Local Market Update – January 2022

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



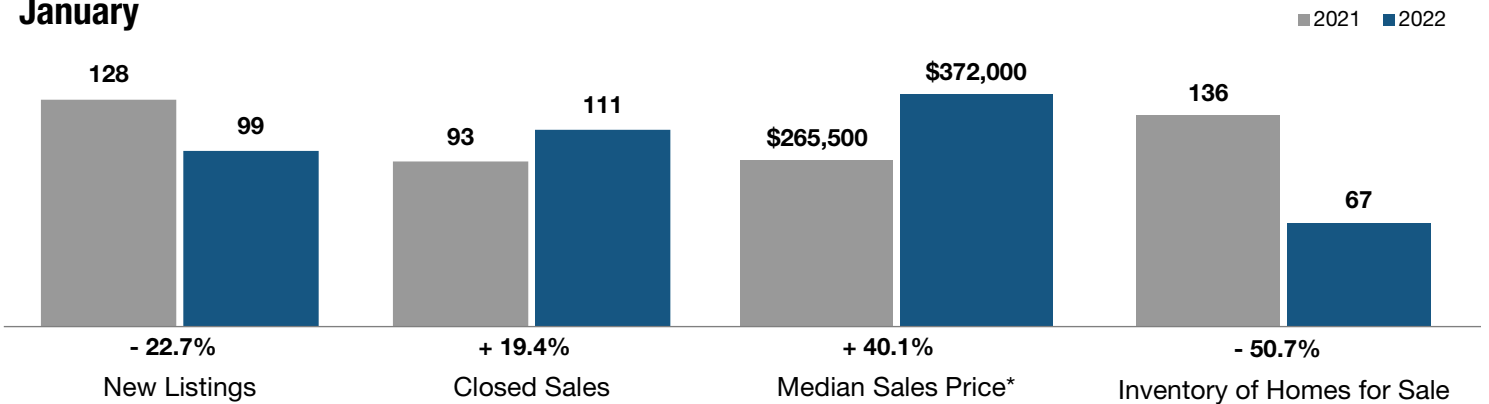
Hilton Head Totals

Condos / Villas Only

Key Metrics	January			Year to Date		
	2021	2022	Percent Change	2021	2022	Percent Change
New Listings	128	99	- 22.7%	128	99	- 22.7%
Closed Sales	93	111	+ 19.4%	93	111	+ 19.4%
Median Sales Price*	\$265,500	\$372,000	+ 40.1%	\$265,500	\$372,000	+ 40.1%
Percent of List Price Received*	97.6%	99.4%	+ 1.8%	97.6%	99.4%	+ 1.8%
Days on Market Until Sale	101	88	- 12.9%	101	88	- 12.9%
Inventory of Homes for Sale	136	67	- 50.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

January



Historical Median Sales Price Rolling 12-Month Calculation

