

Local Market Update – December 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



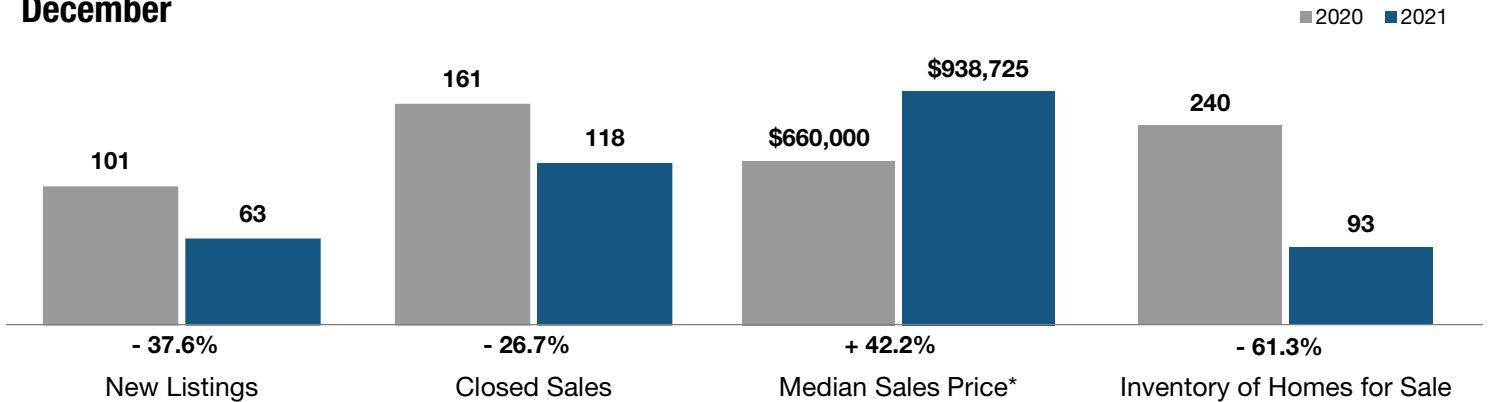
Hilton Head Totals

Detached Homes Only

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	101	63	- 37.6%	1,659	1,419	- 14.5%
Closed Sales	161	118	- 26.7%	1,572	1,474	- 6.2%
Median Sales Price*	\$660,000	\$938,725	+ 42.2%	\$625,000	\$799,950	+ 28.0%
Percent of List Price Received*	97.7%	98.6%	+ 1.0%	96.5%	98.5%	+ 2.1%
Days on Market Until Sale	115	84	- 27.3%	153	96	- 37.0%
Inventory of Homes for Sale	240	93	- 61.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation

