

# Local Market Update – December 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

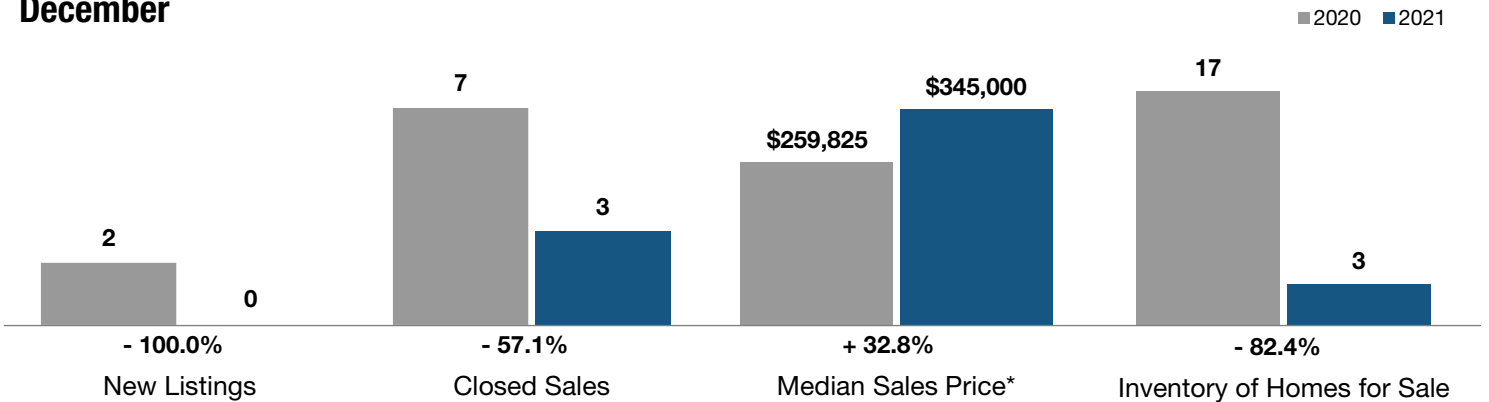


## Hilton Head Lakes

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	2	0	- 100.0%	43	43	0.0%
Closed Sales	7	3	- 57.1%	28	31	+ 10.7%
Median Sales Price*	\$259,825	<b>\$345,000</b>	+ 32.8%	\$295,015	<b>\$354,775</b>	+ 20.3%
Percent of List Price Received*	98.3%	<b>100.0%</b>	+ 1.7%	96.0%	<b>98.8%</b>	+ 2.9%
Days on Market Until Sale	206	<b>177</b>	- 14.1%	156	<b>218</b>	+ 39.7%
Inventory of Homes for Sale	17	<b>3</b>	- 82.4%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### December



### Historical Median Sales Price Rolling 12-Month Calculation

