

Local Market Update – December 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

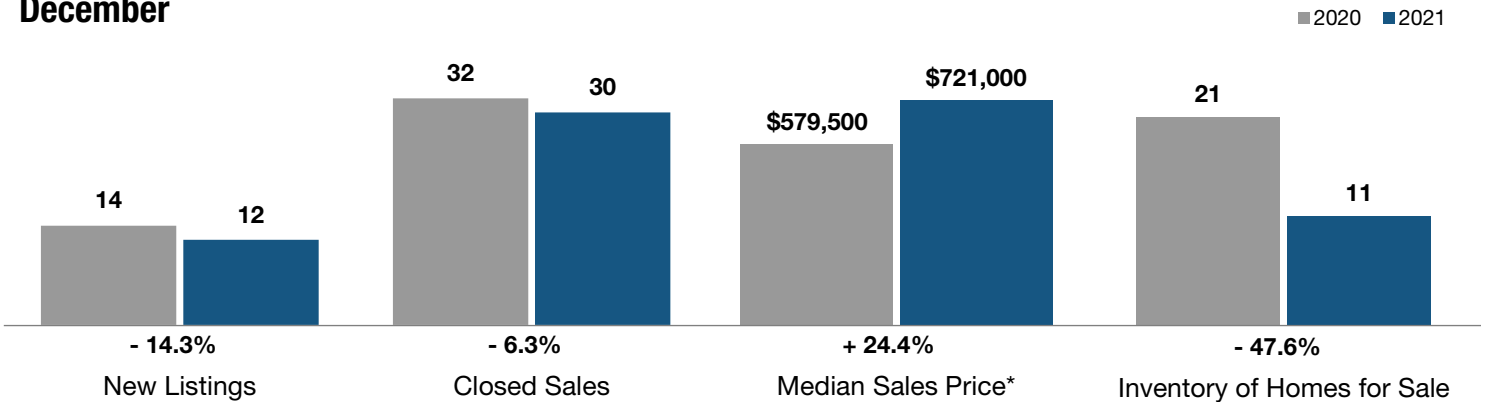


Hilton Head Plantation

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	14	12	- 14.3%	361	308	- 14.7%
Closed Sales	32	30	- 6.3%	345	304	- 11.9%
Median Sales Price*	\$579,500	\$721,000	+ 24.4%	\$492,000	\$628,500	+ 27.7%
Percent of List Price Received*	98.9%	100.5%	+ 1.6%	97.7%	99.9%	+ 2.3%
Days on Market Until Sale	76	79	+ 3.9%	106	77	- 27.4%
Inventory of Homes for Sale	21	11	- 47.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation

