

Local Market Update – January 2022

A Research Tool Provided by the Multiple Listing Service of
Hilton Head Island and the Hilton Head Area Association of REALTORS®

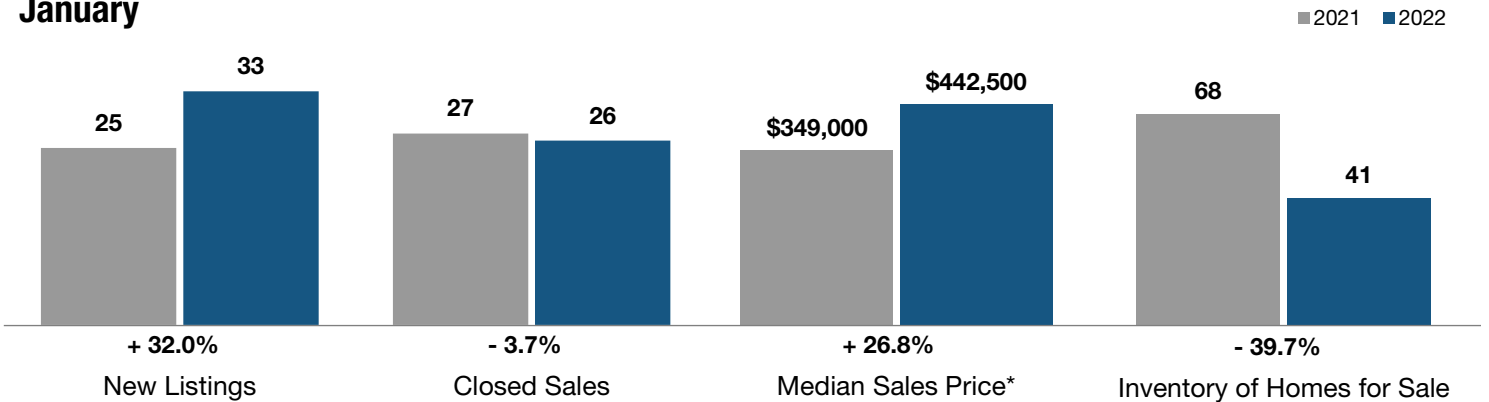


Northern Beaufort County

Key Metrics	January			Year to Date		
	2021	2022	Percent Change	2021	2022	Percent Change
New Listings	25	33	+ 32.0%	25	33	+ 32.0%
Closed Sales	27	26	- 3.7%	27	26	- 3.7%
Median Sales Price*	\$349,000	\$442,500	+ 26.8%	\$349,000	\$442,500	+ 26.8%
Percent of List Price Received*	97.9%	97.2%	- 0.7%	97.9%	97.2%	- 0.7%
Days on Market Until Sale	170	110	- 35.3%	170	110	- 35.3%
Inventory of Homes for Sale	68	41	- 39.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

January



Historical Median Sales Price Rolling 12-Month Calculation

