

Local Market Update – December 2021

A Research Tool Provided by the Multiple Listing Service of
Hilton Head Island and the Hilton Head Area Association of REALTORS®

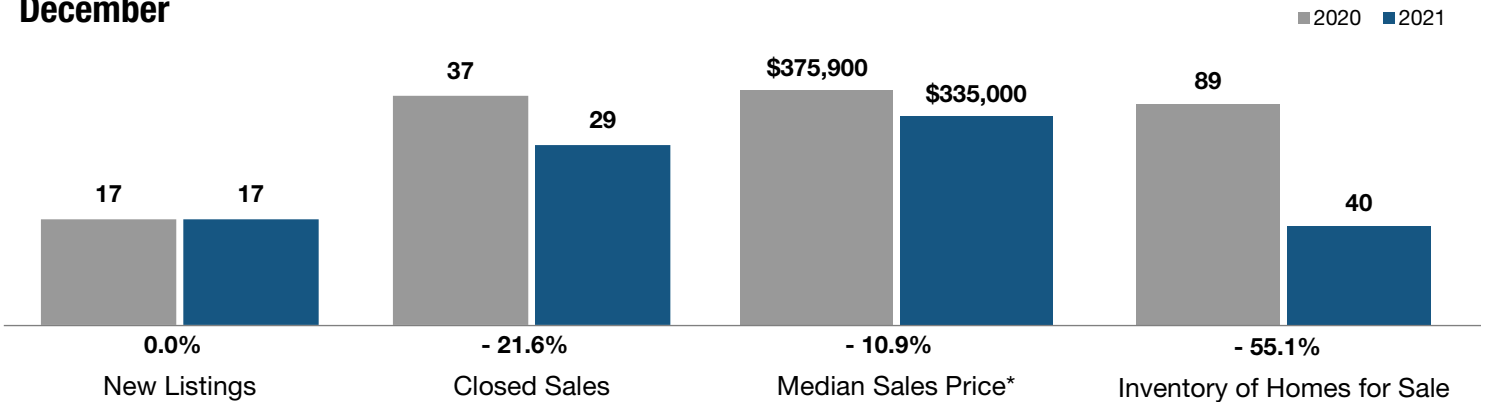


Northern Beaufort County

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	17	17	0.0%	439	410	- 6.6%
Closed Sales	37	29	- 21.6%	379	413	+ 9.0%
Median Sales Price*	\$375,900	\$335,000	- 10.9%	\$352,500	\$349,000	- 1.0%
Percent of List Price Received*	96.3%	97.3%	+ 1.0%	95.6%	98.0%	+ 2.5%
Days on Market Until Sale	140	88	- 37.1%	165	112	- 32.1%
Inventory of Homes for Sale	89	40	- 55.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation

