

Local Market Update – December 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



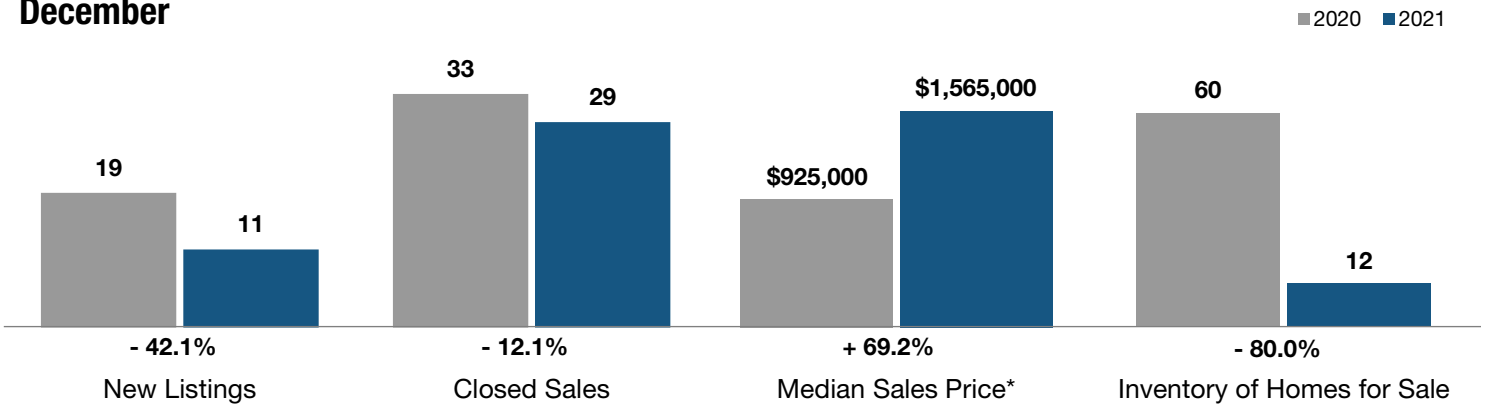
Sea Pines

Detached Homes Only

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	19	11	- 42.1%	382	309	- 19.1%
Closed Sales	33	29	- 12.1%	352	336	- 4.5%
Median Sales Price*	\$925,000	\$1,565,000	+ 69.2%	\$853,000	\$1,152,500	+ 35.1%
Percent of List Price Received*	97.8%	97.8%	- 0.0%	96.1%	97.9%	+ 1.8%
Days on Market Until Sale	107	82	- 23.6%	160	96	- 39.7%
Inventory of Homes for Sale	60	12	- 80.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation

