

# Local Market Update – December 2021

A Research Tool Provided by the Multiple Listing Service of  
Hilton Head Island and the Hilton Head Area Association of REALTORS®



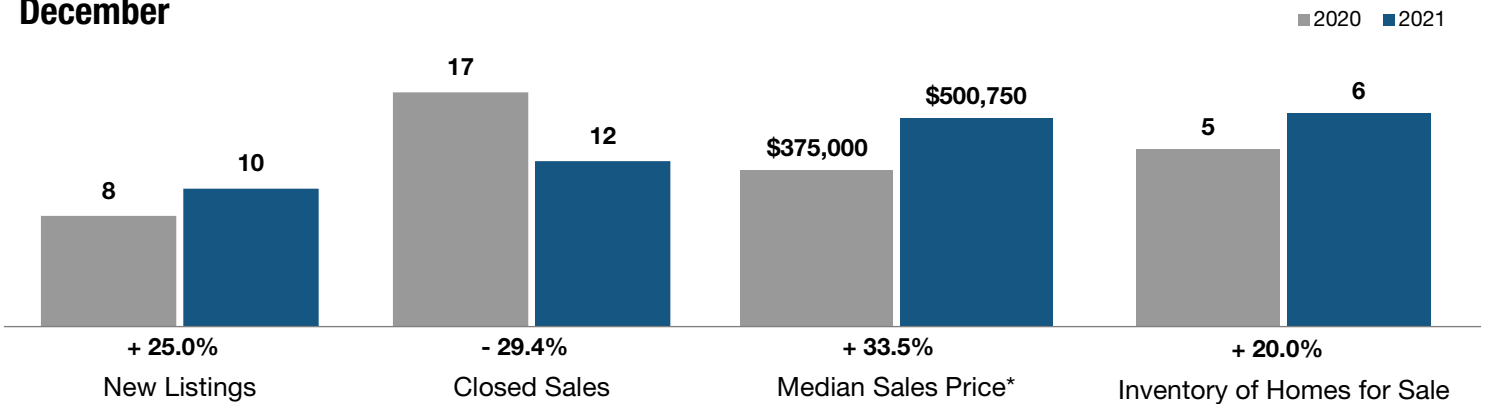
## Shipyard

Condos / Villas Only

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	8	10	+ 25.0%	116	115	- 0.9%
Closed Sales	17	12	- 29.4%	122	114	- 6.6%
Median Sales Price*	\$375,000	\$500,750	+ 33.5%	\$355,000	\$455,406	+ 28.3%
Percent of List Price Received*	98.8%	100.4%	+ 1.5%	97.6%	100.4%	+ 2.8%
Days on Market Until Sale	65	59	- 9.9%	97	55	- 43.5%
Inventory of Homes for Sale	5	6	+ 20.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### December



### Historical Median Sales Price Rolling 12-Month Calculation

