

Local Market Update – January 2022

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

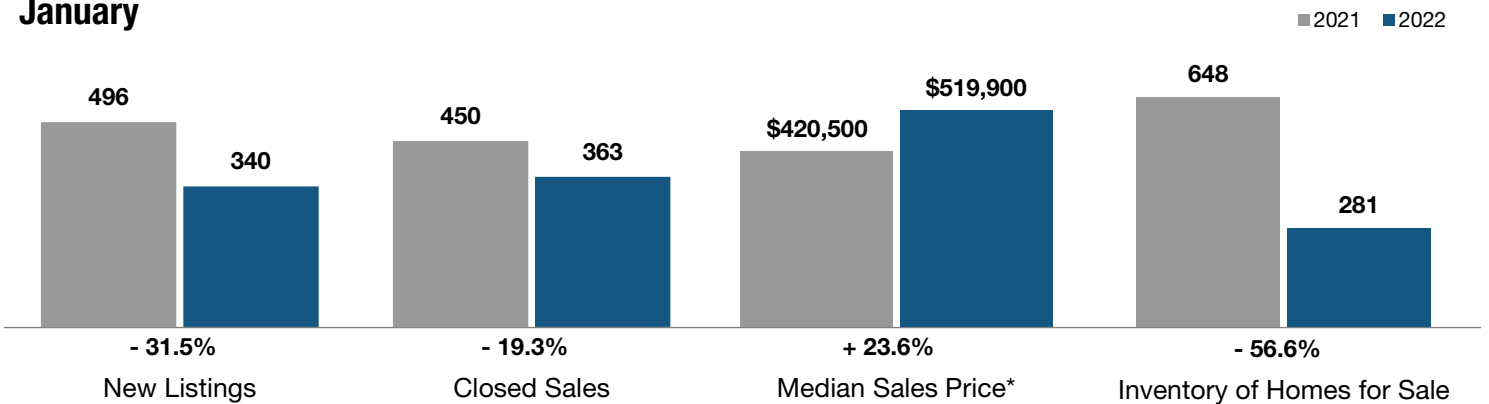


Southern Beaufort County

Key Metrics	January			Year to Date		
	2021	2022	Percent Change	2021	2022	Percent Change
New Listings	496	340	- 31.5%	496	340	- 31.5%
Closed Sales	450	363	- 19.3%	450	363	- 19.3%
Median Sales Price*	\$420,500	\$519,900	+ 23.6%	\$420,500	\$519,900	+ 23.6%
Percent of List Price Received*	97.8%	99.4%	+ 1.6%	97.8%	99.4%	+ 1.6%
Days on Market Until Sale	125	94	- 24.8%	125	94	- 24.8%
Inventory of Homes for Sale	648	281	- 56.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

January



Historical Median Sales Price Rolling 12-Month Calculation

