

Local Market Update – December 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

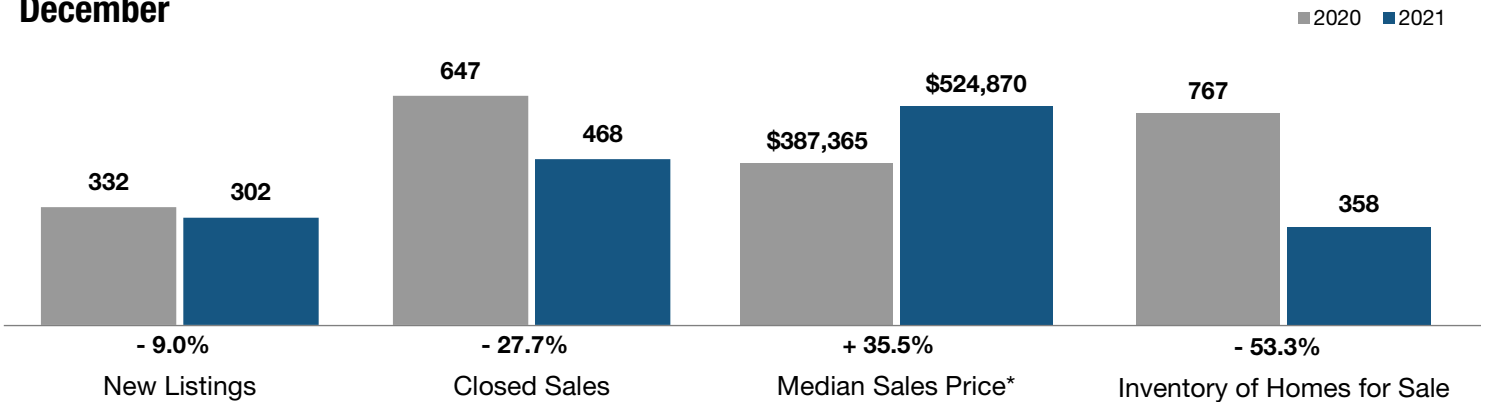


Southern Beaufort County

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	332	302	- 9.0%	6,154	6,007	- 2.4%
Closed Sales	647	468	- 27.7%	5,762	6,065	+ 5.3%
Median Sales Price*	\$387,365	\$524,870	+ 35.5%	\$380,000	\$445,000	+ 17.1%
Percent of List Price Received*	97.7%	99.5%	+ 1.8%	97.1%	99.2%	+ 2.2%
Days on Market Until Sale	118	80	- 32.2%	138	91	- 34.1%
Inventory of Homes for Sale	767	358	- 53.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation

