

# Local Market Update – March 2022

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

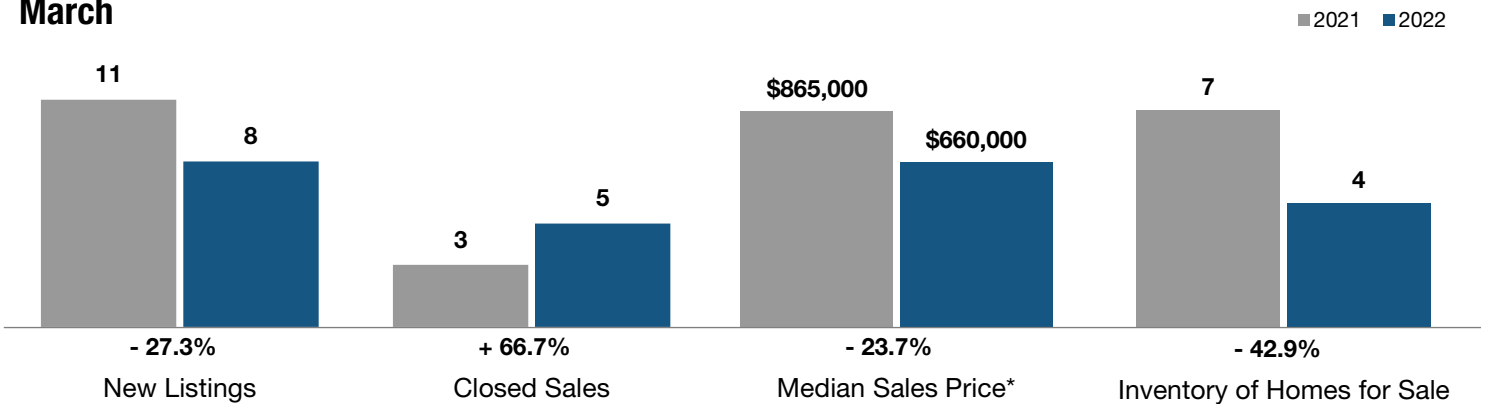


## Berkeley Hall

Key Metrics	March			Year to Date		
	2021	2022	Percent Change	2021	2022	Percent Change
New Listings	11	8	- 27.3%	22	16	- 27.3%
Closed Sales	3	5	+ 66.7%	25	10	- 60.0%
Median Sales Price*	\$865,000	\$660,000	- 23.7%	\$780,000	\$954,950	+ 22.4%
Percent of List Price Received*	100.0%	101.4%	+ 1.4%	98.4%	99.8%	+ 1.4%
Days on Market Until Sale	101	118	+ 16.8%	111	157	+ 41.4%
Inventory of Homes for Sale	7	4	- 42.9%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### March



### Historical Median Sales Price Rolling 12-Month Calculation

