

Local Market Update – March 2022

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

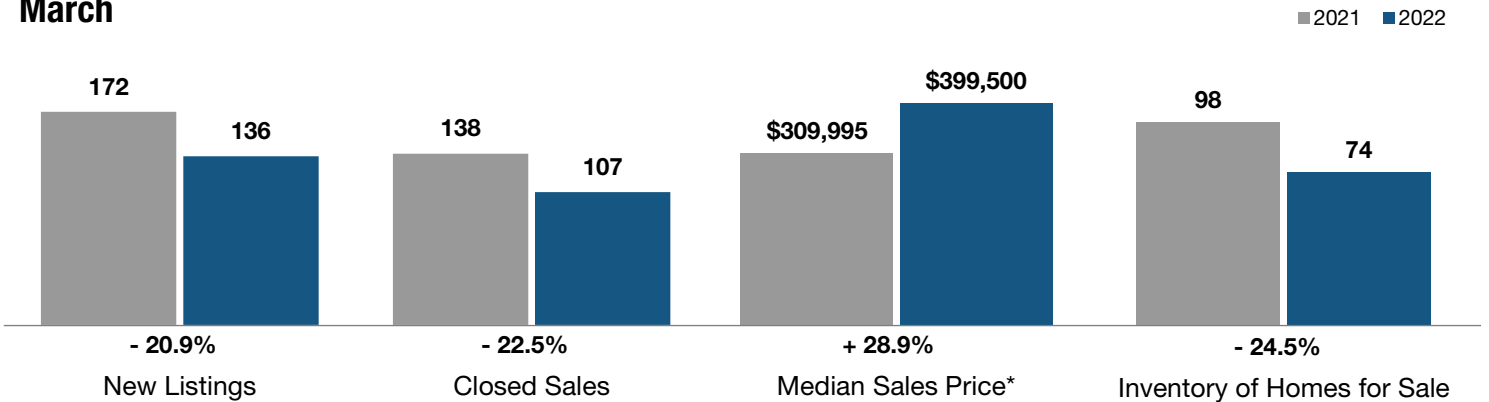


Bluffton General

Key Metrics	March			Year to Date		
	2021	2022	Percent Change	2021	2022	Percent Change
New Listings	172	136	- 20.9%	446	304	- 31.8%
Closed Sales	138	107	- 22.5%	317	260	- 18.0%
Median Sales Price*	\$309,995	\$399,500	+ 28.9%	\$300,000	\$385,000	+ 28.3%
Percent of List Price Received*	99.0%	101.1%	+ 2.1%	98.7%	100.3%	+ 1.6%
Days on Market Until Sale	100	69	- 31.0%	106	79	- 25.5%
Inventory of Homes for Sale	98	74	- 24.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

