

# Local Market Update – March 2022

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

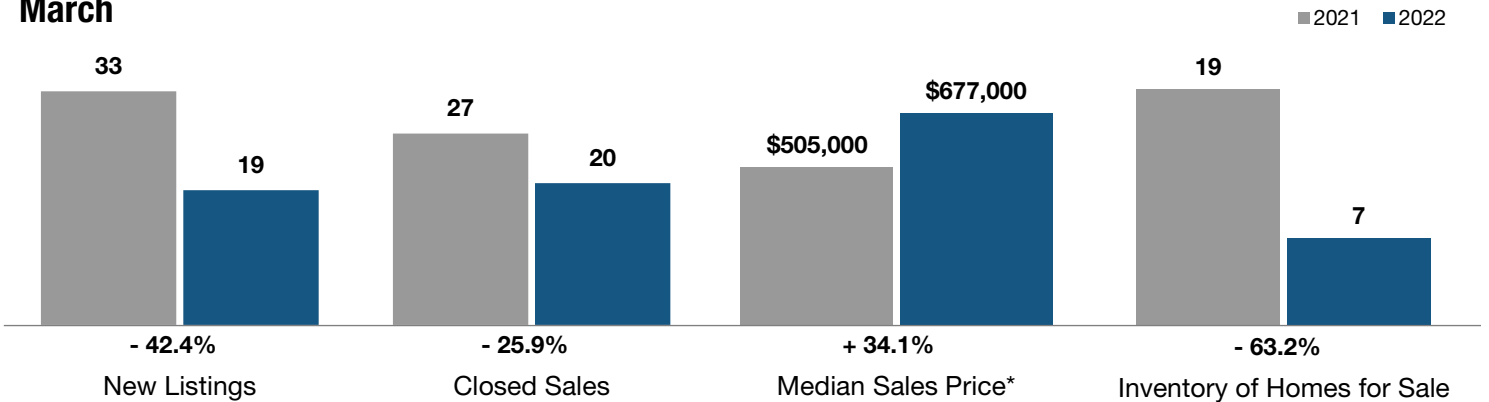


## Hilton Head Plantation

Key Metrics	March			Year to Date		
	2021	2022	Percent Change	2021	2022	Percent Change
New Listings	33	19	- 42.4%	80	62	- 22.5%
Closed Sales	27	20	- 25.9%	74	49	- 33.8%
Median Sales Price*	\$505,000	<b>\$677,000</b>	+ 34.1%	\$577,500	<b>\$679,000</b>	+ 17.6%
Percent of List Price Received*	98.9%	<b>101.6%</b>	+ 2.7%	98.7%	<b>102.5%</b>	+ 3.9%
Days on Market Until Sale	69	55	- 20.3%	93	58	- 37.6%
Inventory of Homes for Sale	19	7	- 63.2%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### March



### Historical Median Sales Price Rolling 12-Month Calculation

