

# Local Market Update – April 2022

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

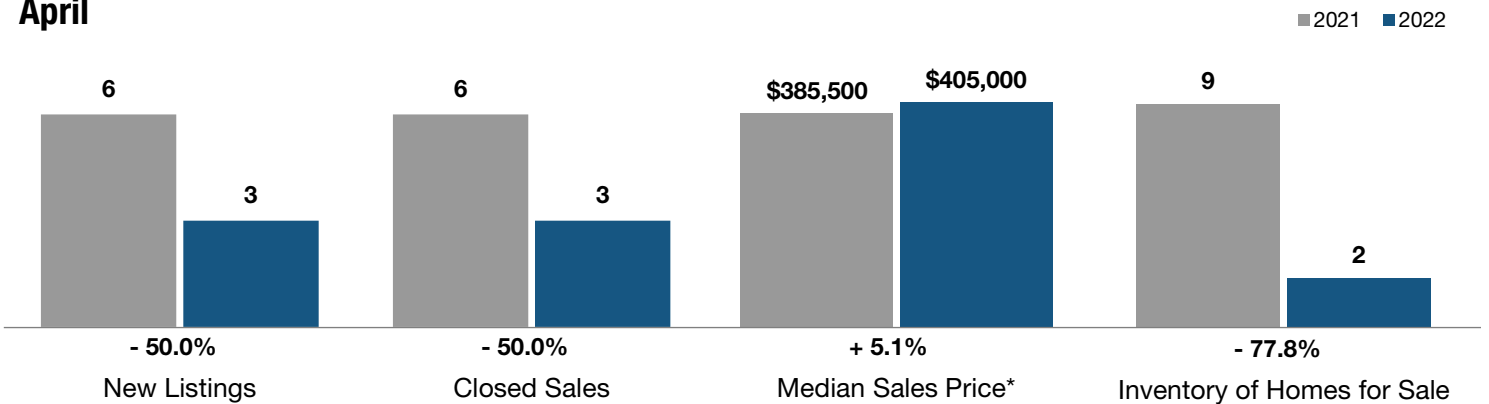


## Hilton Head Lakes

Key Metrics	April			Year to Date		
	2021	2022	Percent Change	2021	2022	Percent Change
New Listings	6	3	- 50.0%	18	15	- 16.7%
Closed Sales	6	3	- 50.0%	11	16	+ 45.5%
Median Sales Price*	\$385,500	<b>\$405,000</b>	+ 5.1%	\$400,000	<b>\$294,877</b>	- 26.3%
Percent of List Price Received*	97.5%	<b>100.4%</b>	+ 3.0%	97.3%	<b>100.1%</b>	+ 2.9%
Days on Market Until Sale	218	<b>140</b>	- 35.8%	210	<b>244</b>	+ 16.2%
Inventory of Homes for Sale	9	<b>2</b>	- 77.8%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### April



### Historical Median Sales Price Rolling 12-Month Calculation

