

Local Market Update – July 2022

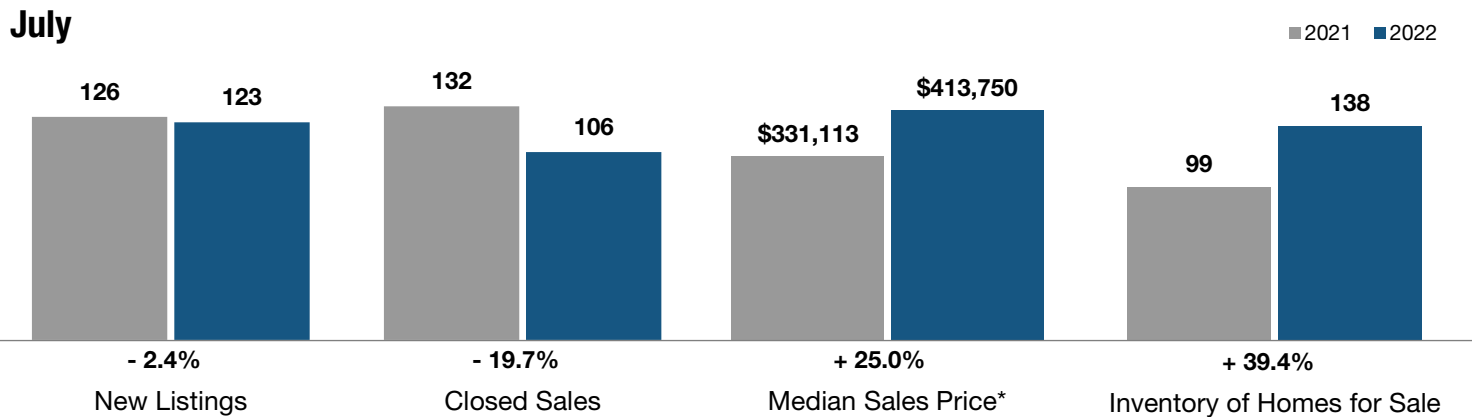
A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®



Bluffton General

Key Metrics	July			Year to Date		
	2021	2022	Percent Change	2021	2022	Percent Change
New Listings	126	123	- 2.4%	920	860	- 6.5%
Closed Sales	132	106	- 19.7%	900	708	- 21.3%
Median Sales Price*	\$331,113	\$413,750	+ 25.0%	\$314,160	\$406,000	+ 29.2%
Percent of List Price Received*	100.2%	99.8%	- 0.4%	99.7%	100.6%	+ 0.9%
Days on Market Until Sale	88	76	- 13.6%	94	76	- 19.1%
Inventory of Homes for Sale	99	138	+ 39.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation

