

# Local Market Update – July 2022

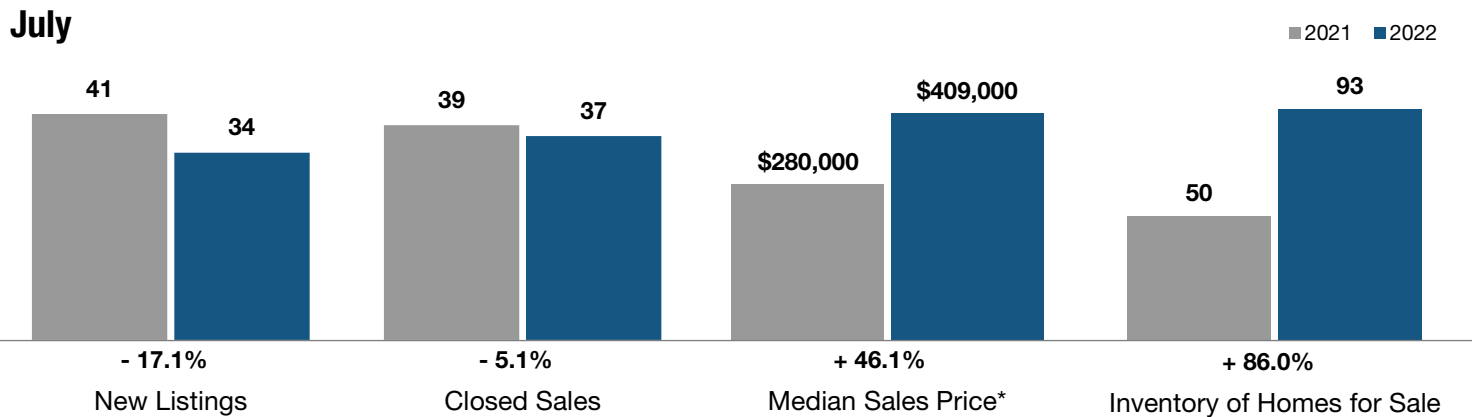
A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®



## Northern Beaufort County

Key Metrics	July			Year to Date		
	2021	2022	Percent Change	2021	2022	Percent Change
New Listings	41	34	- 17.1%	276	322	+ 16.7%
Closed Sales	39	37	- 5.1%	268	231	- 13.8%
Median Sales Price*	\$280,000	\$409,000	+ 46.1%	\$346,750	\$420,000	+ 21.1%
Percent of List Price Received*	99.0%	97.9%	- 1.1%	98.1%	98.9%	+ 0.8%
Days on Market Until Sale	72	66	- 8.3%	127	72	- 43.3%
Inventory of Homes for Sale	50	93	+ 86.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



### Historical Median Sales Price Rolling 12-Month Calculation

