

Local Market Update – August 2022

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®

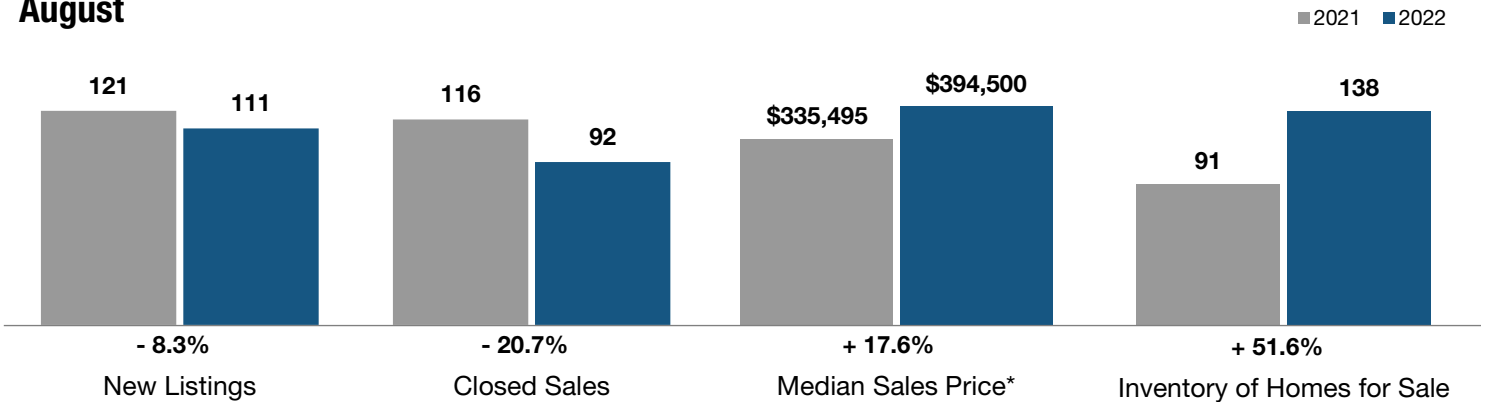


Bluffton General

Key Metrics	August			Year to Date		
	2021	2022	Percent Change	2021	2022	Percent Change
New Listings	121	111	- 8.3%	1,041	980	- 5.9%
Closed Sales	116	92	- 20.7%	1,016	804	- 20.9%
Median Sales Price*	\$335,495	\$394,500	+ 17.6%	\$315,000	\$405,000	+ 28.6%
Percent of List Price Received*	100.2%	98.7%	- 1.5%	99.7%	100.3%	+ 0.6%
Days on Market Until Sale	85	66	- 22.4%	93	75	- 19.4%
Inventory of Homes for Sale	91	138	+ 51.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

August



Historical Median Sales Price Rolling 12-Month Calculation

