

Local Market Update – September 2022

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®



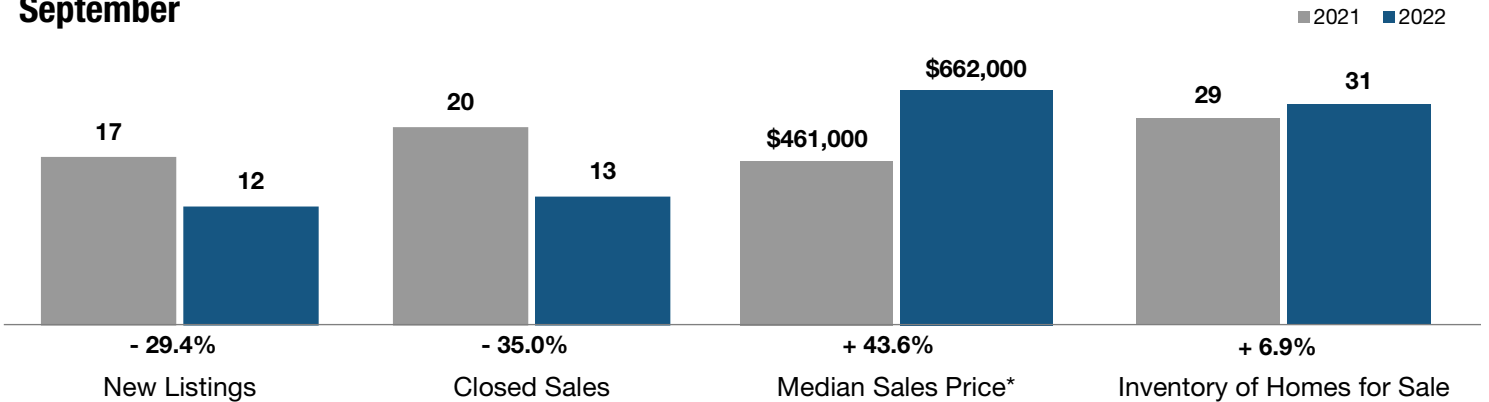
HH General

Detached Homes Only

Key Metrics	September			Year to Date		
	2021	2022	Percent Change	2021	2022	Percent Change
New Listings	17	12	- 29.4%	218	156	- 28.4%
Closed Sales	20	13	- 35.0%	202	149	- 26.2%
Median Sales Price*	\$461,000	\$662,000	+ 43.6%	\$449,573	\$595,000	+ 32.3%
Percent of List Price Received*	98.4%	95.2%	- 3.2%	98.5%	99.8%	+ 1.3%
Days on Market Until Sale	80	100	+ 24.6%	113	107	- 5.6%
Inventory of Homes for Sale	29	31	+ 6.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation

