

Local Market Update – September 2022

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®

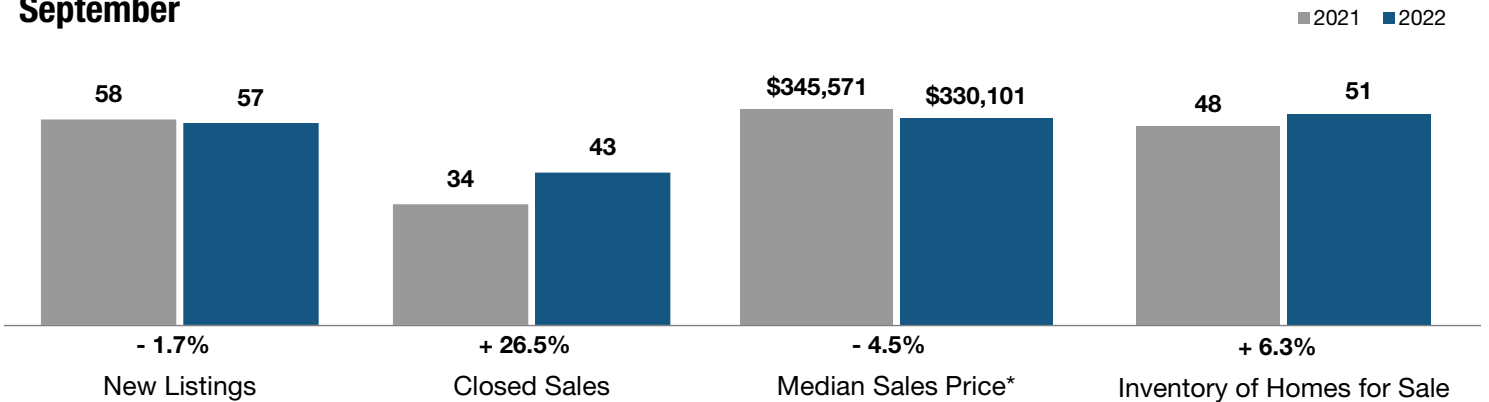


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Key Metrics	September			Year to Date		
	2021	2022	Percent Change	2021	2022	Percent Change
New Listings	58	57	- 1.7%	585	524	- 10.4%
Closed Sales	34	43	+ 26.5%	327	375	+ 14.7%
Median Sales Price*	\$345,571	\$330,101	- 4.5%	\$331,970	\$393,290	+ 18.5%
Percent of List Price Received*	101.4%	99.9%	- 1.5%	101.1%	100.7%	- 0.4%
Days on Market Until Sale	259	433	+ 67.2%	215	340	+ 58.1%
Inventory of Homes for Sale	48	51	+ 6.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation

