

Local Market Update – September 2022

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®

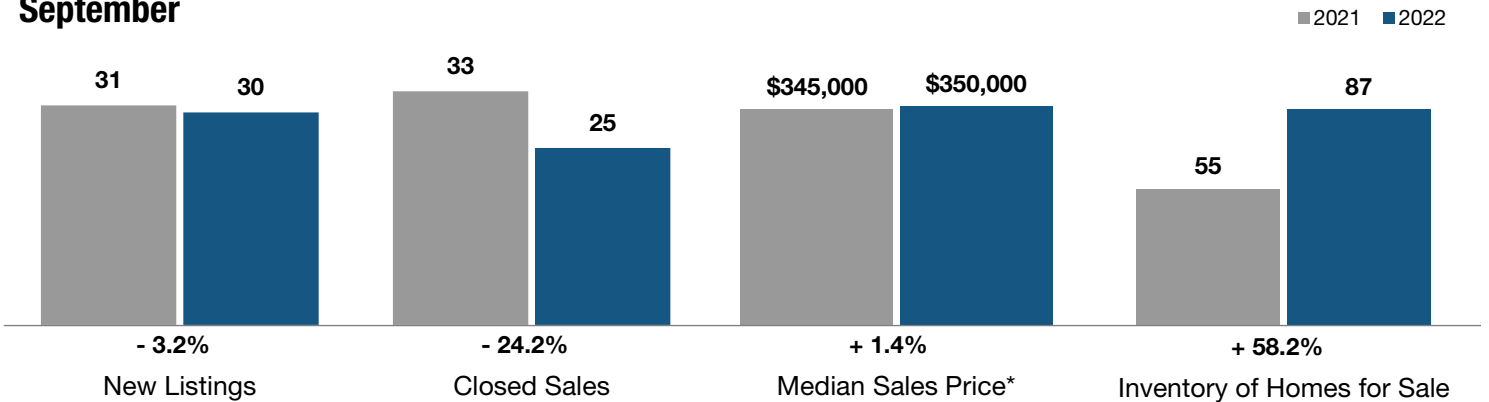


Northern Beaufort County

Key Metrics	September			Year to Date		
	2021	2022	Percent Change	2021	2022	Percent Change
New Listings	31	30	- 3.2%	341	395	+ 15.8%
Closed Sales	33	25	- 24.2%	332	283	- 14.8%
Median Sales Price*	\$345,000	\$350,000	+ 1.4%	\$348,750	\$410,000	+ 17.6%
Percent of List Price Received*	97.0%	97.8%	+ 0.8%	98.1%	98.6%	+ 0.5%
Days on Market Until Sale	81	97	+ 19.8%	118	74	- 37.3%
Inventory of Homes for Sale	55	87	+ 58.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation

