

Local Market Update – October 2022

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®

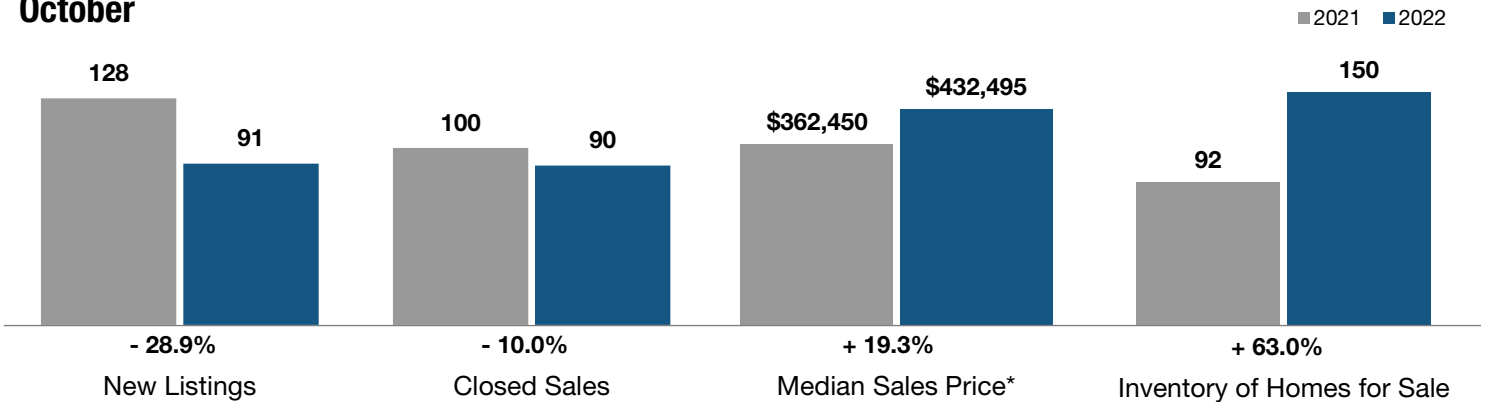


Bluffton General

Key Metrics	October			Year to Date		
	2021	2022	Percent Change	2021	2022	Percent Change
New Listings	128	91	- 28.9%	1,283	1,186	- 7.6%
Closed Sales	100	90	- 10.0%	1,242	1,001	- 19.4%
Median Sales Price*	\$362,450	\$432,495	+ 19.3%	\$321,890	\$405,000	+ 25.8%
Percent of List Price Received*	99.4%	98.9%	- 0.5%	99.7%	100.0%	+ 0.3%
Days on Market Until Sale	75	76	+ 1.3%	91	78	- 14.3%
Inventory of Homes for Sale	92	150	+ 63.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Historical Median Sales Price Rolling 12-Month Calculation

