

Local Market Update – December 2022

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®

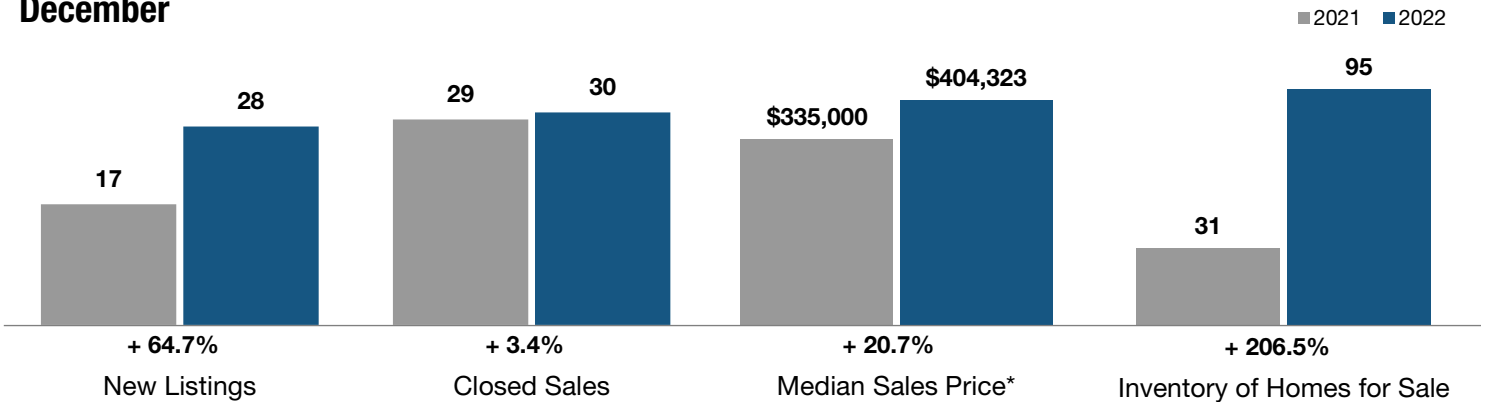


Northern Beaufort County

Key Metrics	December			Year to Date		
	2021	2022	Percent Change	2021	2022	Percent Change
New Listings	17	28	+ 64.7%	410	505	+ 23.2%
Closed Sales	29	30	+ 3.4%	413	372	- 9.9%
Median Sales Price*	\$335,000	\$404,323	+ 20.7%	\$349,000	\$400,000	+ 14.6%
Percent of List Price Received*	97.3%	96.1%	- 1.2%	98.0%	98.4%	+ 0.4%
Days on Market Until Sale	88	67	- 23.9%	112	78	- 30.4%
Inventory of Homes for Sale	31	95	+ 206.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation

