

# Local Market Update – January 2023

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®

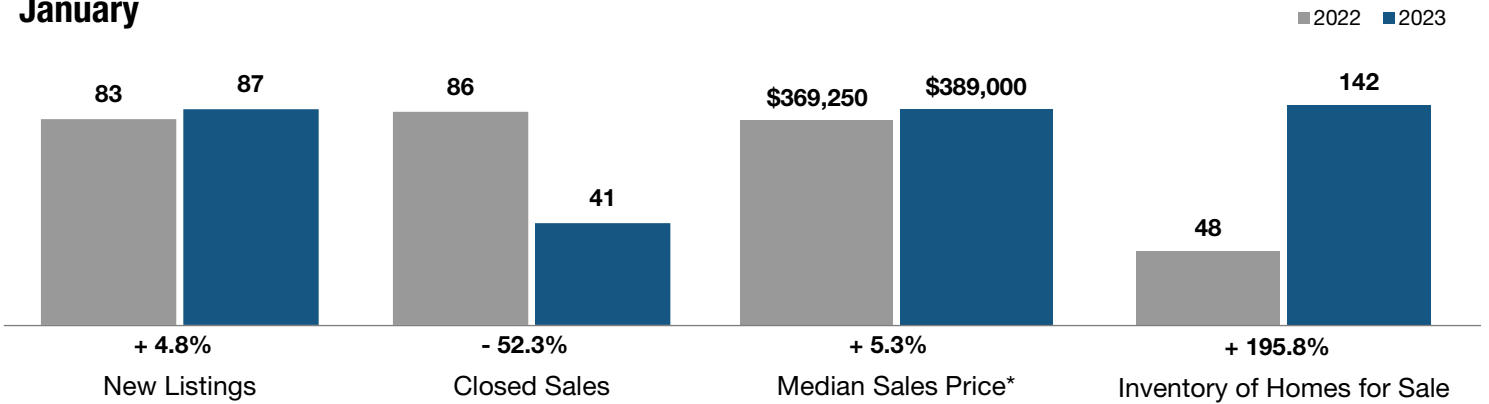


## Bluffton General

Key Metrics	January			Year to Date		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	83	87	+ 4.8%	83	87	+ 4.8%
Closed Sales	86	41	- 52.3%	86	41	- 52.3%
Median Sales Price*	\$369,250	<b>\$389,000</b>	+ 5.3%	\$369,250	<b>\$389,000</b>	+ 5.3%
Percent of List Price Received*	99.4%	<b>98.1%</b>	- 1.3%	99.4%	<b>98.1%</b>	- 1.3%
Days on Market Until Sale	84	101	+ 20.2%	84	101	+ 20.2%
Inventory of Homes for Sale	48	142	+ 195.8%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### January



### Historical Median Sales Price Rolling 12-Month Calculation

