

# Local Market Update – January 2023

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®

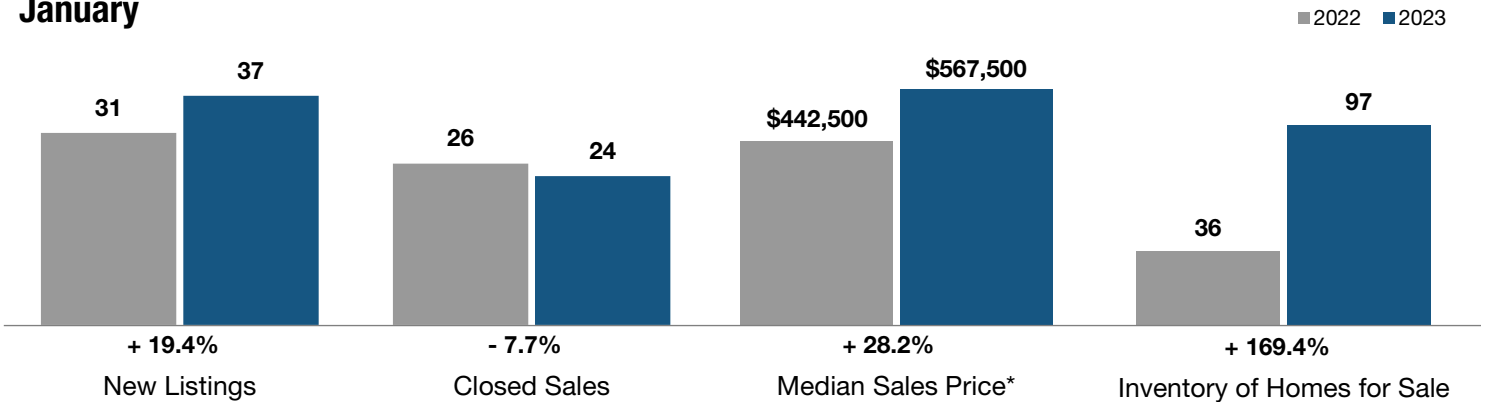


## Northern Beaufort County

Key Metrics	January			Year to Date		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	31	37	+ 19.4%	31	37	+ 19.4%
Closed Sales	26	24	- 7.7%	26	24	- 7.7%
Median Sales Price*	\$442,500	\$567,500	+ 28.2%	\$442,500	\$567,500	+ 28.2%
Percent of List Price Received*	97.2%	97.8%	+ 0.6%	97.2%	97.8%	+ 0.6%
Days on Market Until Sale	110	80	- 27.3%	110	80	- 27.3%
Inventory of Homes for Sale	36	97	+ 169.4%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### January



### Historical Median Sales Price Rolling 12-Month Calculation

