

Local Market Update – April 2023

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®

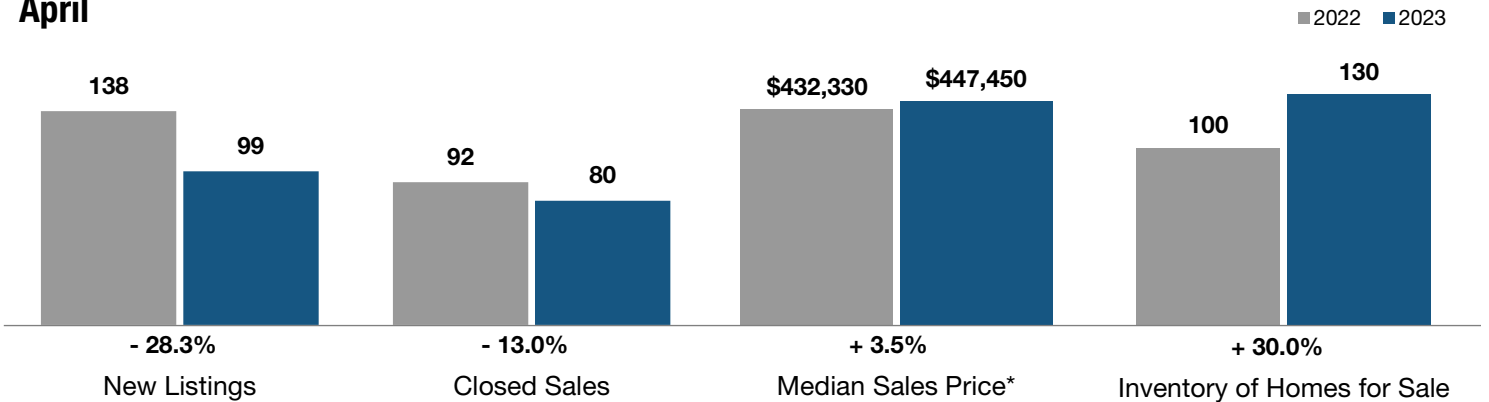


Bluffton General

Key Metrics	April			Year to Date		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	138	99	- 28.3%	450	369	- 18.0%
Closed Sales	92	80	- 13.0%	354	239	- 32.5%
Median Sales Price*	\$432,330	\$447,450	+ 3.5%	\$400,000	\$435,000	+ 8.7%
Percent of List Price Received*	100.9%	97.8%	- 3.1%	100.4%	97.8%	- 2.6%
Days on Market Until Sale	82	100	+ 22.0%	80	99	+ 23.8%
Inventory of Homes for Sale	100	130	+ 30.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation

