

# Local Market Update – March 2023

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®

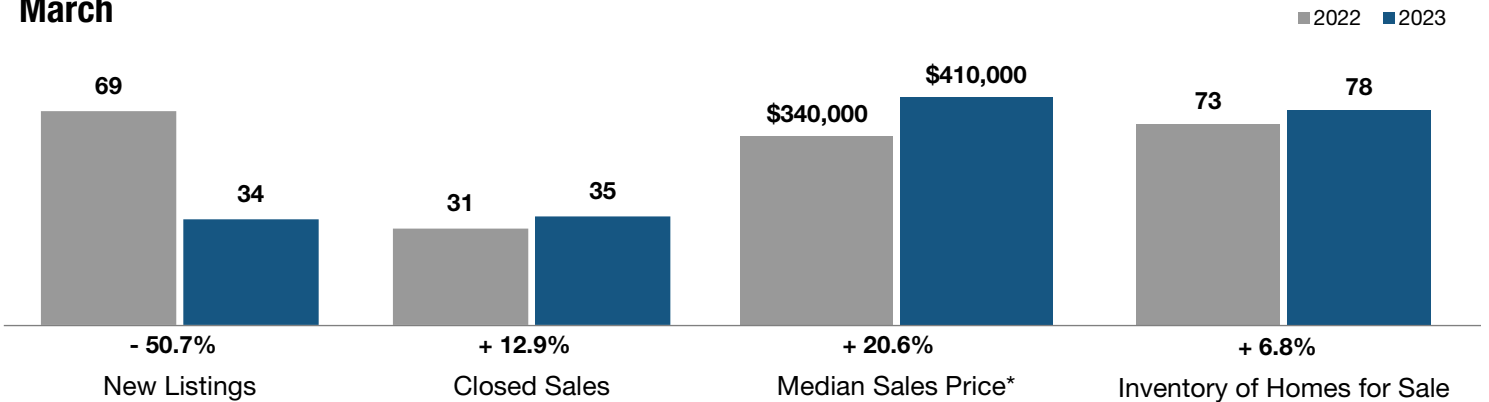


## Northern Beaufort County

Key Metrics	March			Year to Date		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	69	34	- 50.7%	142	102	- 28.2%
Closed Sales	31	35	+ 12.9%	79	79	0.0%
Median Sales Price*	\$340,000	\$410,000	+ 20.6%	\$405,000	\$445,000	+ 9.9%
Percent of List Price Received*	100.5%	97.6%	- 2.9%	98.5%	97.7%	- 0.8%
Days on Market Until Sale	65	122	+ 87.7%	84	110	+ 31.0%
Inventory of Homes for Sale	73	78	+ 6.8%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### March



### Historical Median Sales Price Rolling 12-Month Calculation

