

Local Market Update – July 2023

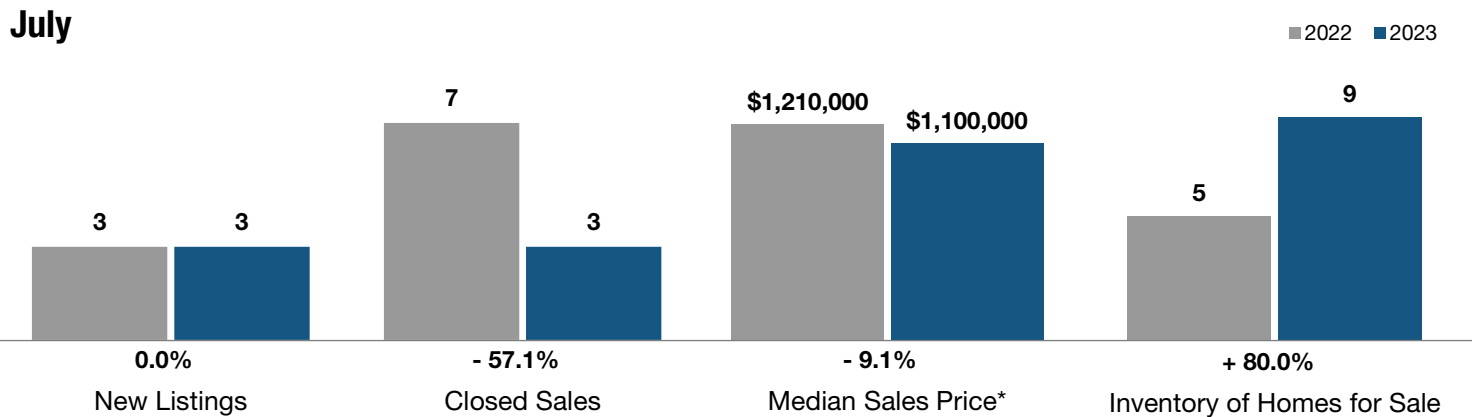
A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®



Indigo Run

Key Metrics	July			Year to Date		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	3	3	0.0%	22	35	+ 59.1%
Closed Sales	7	3	- 57.1%	20	25	+ 25.0%
Median Sales Price*	\$1,210,000	\$1,100,000	- 9.1%	\$1,114,500	\$1,050,000	- 5.8%
Percent of List Price Received*	97.3%	94.6%	- 2.8%	99.3%	97.9%	- 1.4%
Days on Market Until Sale	73	93	+ 27.4%	80	81	+ 1.3%
Inventory of Homes for Sale	5	9	+ 80.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation

