

Local Market Update – June 2023

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®

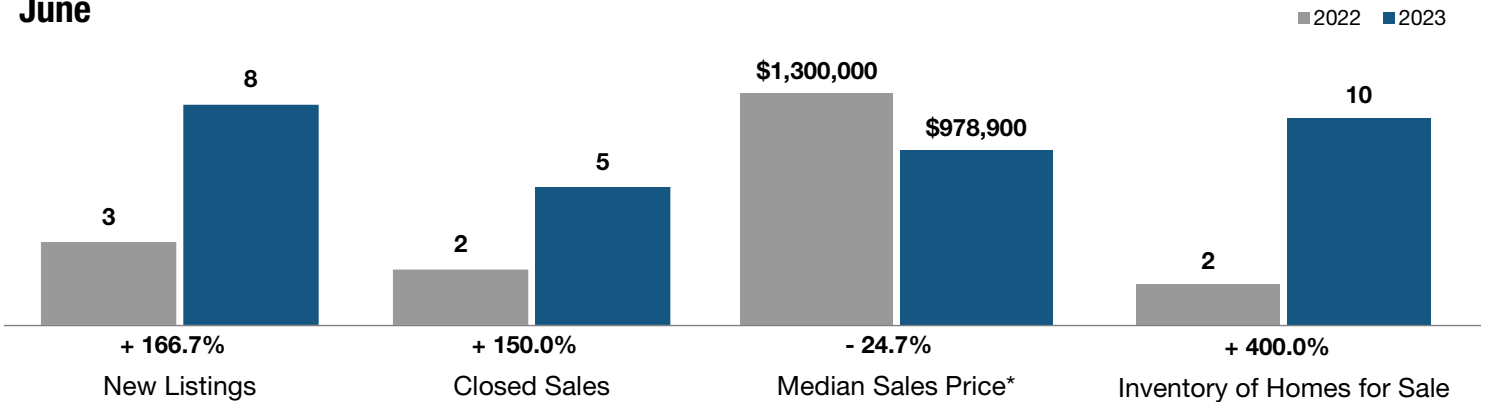


Indigo Run

| Key Metrics | June | | | Year to Date | | |
|---------------------------------|-------------|-----------|----------------|--------------|-----------|----------------|
| | 2022 | 2023 | Percent Change | 2022 | 2023 | Percent Change |
| New Listings | 3 | 8 | + 166.7% | 19 | 32 | + 68.4% |
| Closed Sales | 2 | 5 | + 150.0% | 13 | 22 | + 69.2% |
| Median Sales Price* | \$1,300,000 | \$978,900 | - 24.7% | \$900,000 | \$976,950 | + 8.5% |
| Percent of List Price Received* | 104.5% | 97.1% | - 7.1% | 100.4% | 98.4% | - 2.0% |
| Days on Market Until Sale | 51 | 84 | + 64.7% | 84 | 79 | - 6.0% |
| Inventory of Homes for Sale | 2 | 10 | + 400.0% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation

