

# Local Market Update – October 2023

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®

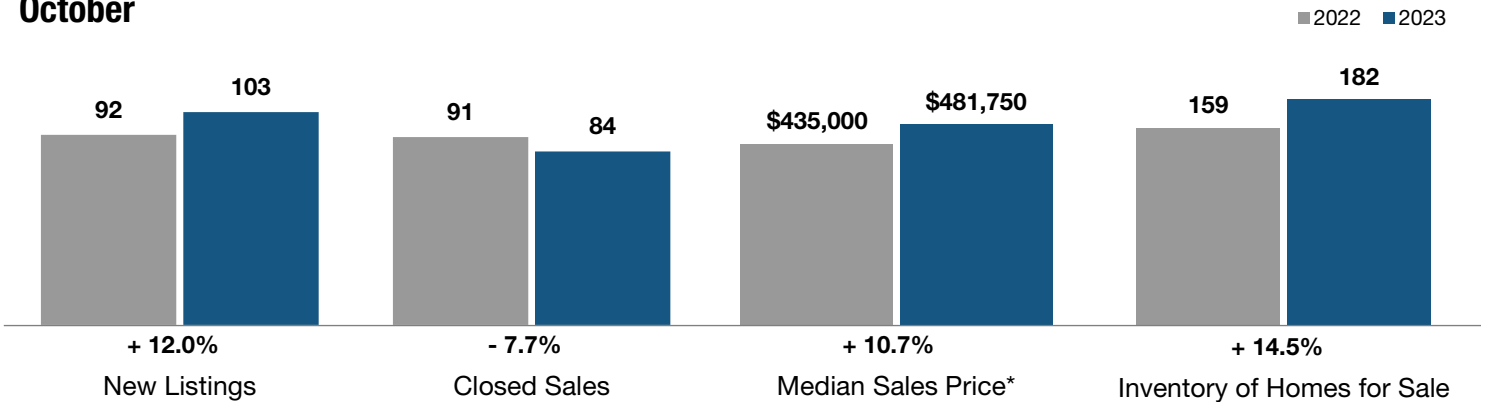


## Bluffton General

Key Metrics	October			Year to Date		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	92	103	+ 12.0%	1,185	1,023	- 13.7%
Closed Sales	91	84	- 7.7%	1,004	811	- 19.2%
Median Sales Price*	\$435,000	\$481,750	+ 10.7%	\$405,000	\$455,000	+ 12.3%
Percent of List Price Received*	98.9%	99.1%	+ 0.2%	100.0%	98.5%	- 1.5%
Days on Market Until Sale	77	94	+ 22.1%	79	105	+ 32.9%
Inventory of Homes for Sale	159	182	+ 14.5%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### October



### Historical Median Sales Price Rolling 12-Month Calculation

