

# Local Market Update – September 2023

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®

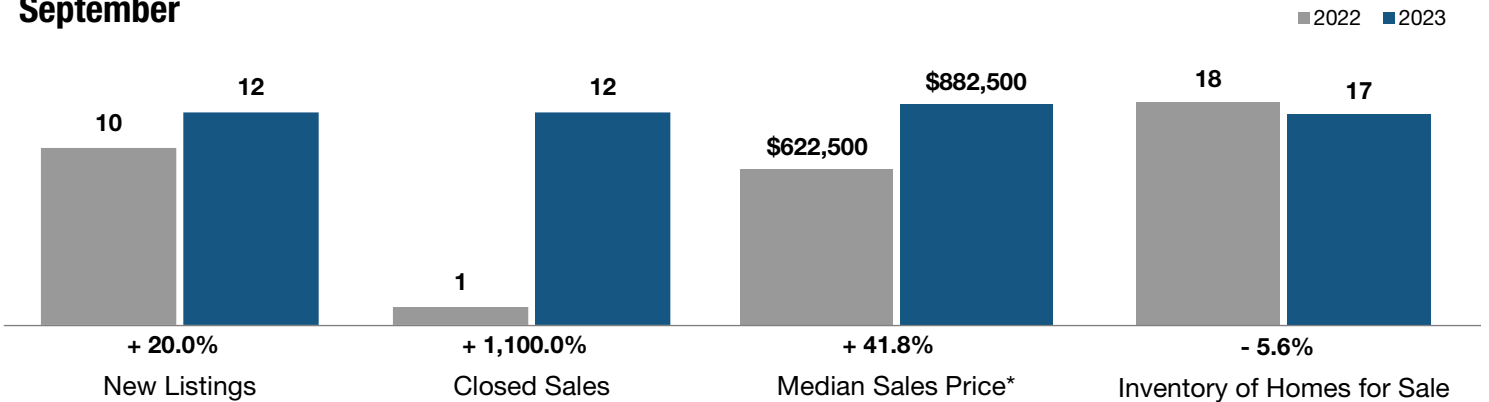


## Hampton Lake

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	10	12	+ 20.0%	68	78	+ 14.7%
Closed Sales	1	12	+ 1,100.0%	59	60	+ 1.7%
Median Sales Price*	\$622,500	<b>\$882,500</b>	+ 41.8%	\$899,900	<b>\$887,500</b>	- 1.4%
Percent of List Price Received*	98.1%	<b>98.4%</b>	+ 0.3%	99.9%	<b>98.3%</b>	- 1.6%
Days on Market Until Sale	44	94	+ 113.6%	96	137	+ 42.7%
Inventory of Homes for Sale	18	17	- 5.6%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### September



### Historical Median Sales Price Rolling 12-Month Calculation

