

# Local Market Update – October 2023

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®

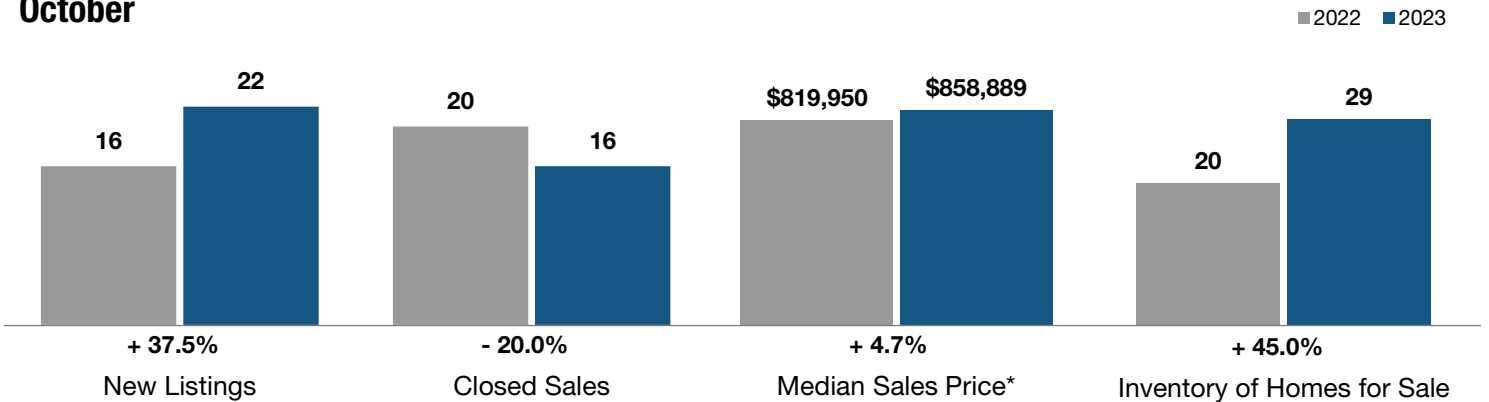


## Hilton Head Plantation

Key Metrics	October			Year to Date		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	16	22	+ 37.5%	218	198	- 9.2%
Closed Sales	20	16	- 20.0%	185	188	+ 1.6%
Median Sales Price*	\$819,950	<b>\$858,889</b>	+ 4.7%	\$769,000	<b>\$859,000</b>	+ 11.7%
Percent of List Price Received*	99.2%	<b>97.2%</b>	- 2.0%	102.4%	<b>98.4%</b>	- 3.9%
Days on Market Until Sale	74	99	+ 33.8%	59	149	+ 152.5%
Inventory of Homes for Sale	20	29	+ 45.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### October



### Historical Median Sales Price Rolling 12-Month Calculation

