

# Local Market Update – October 2023

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®

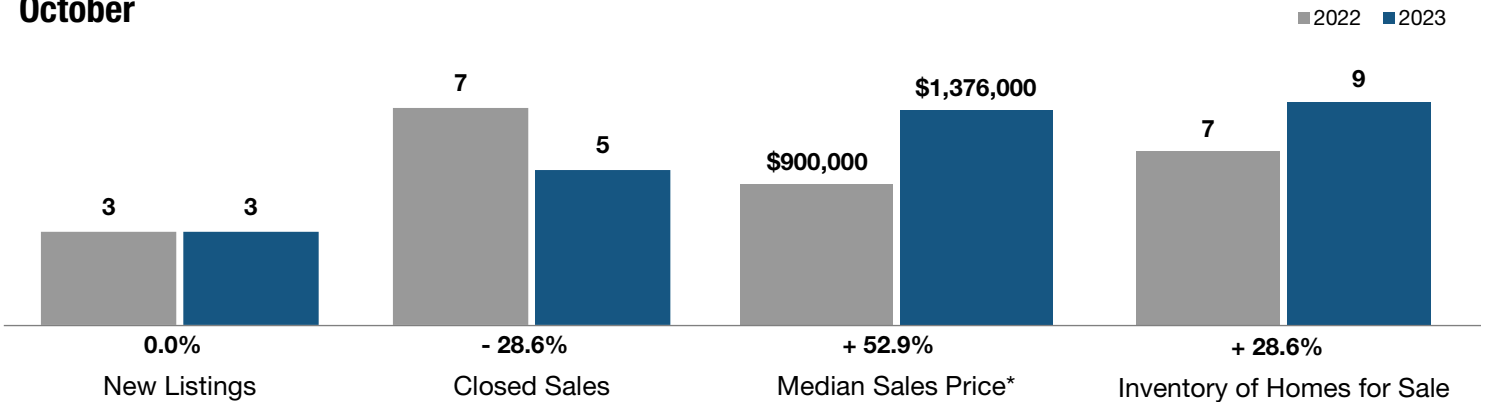


## Indigo Run

Key Metrics	October			Year to Date		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	3	3	0.0%	38	48	+ 26.3%
Closed Sales	7	5	- 28.6%	34	38	+ 11.8%
Median Sales Price*	\$900,000	\$1,376,000	+ 52.9%	\$918,400	\$1,068,750	+ 16.4%
Percent of List Price Received*	98.9%	94.4%	- 4.6%	99.0%	97.2%	- 1.8%
Days on Market Until Sale	67	78	+ 16.4%	75	81	+ 8.0%
Inventory of Homes for Sale	7	9	+ 28.6%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### October



### Historical Median Sales Price Rolling 12-Month Calculation

