

Local Market Update – September 2023

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®

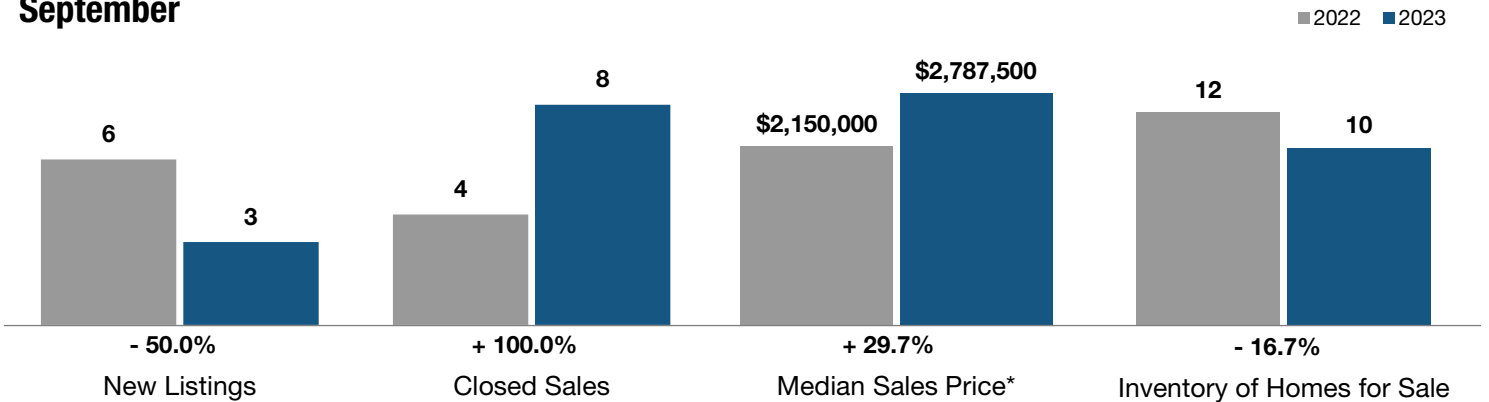


Wexford

| Key Metrics | September | | | Year to Date | | |
|---------------------------------|-------------|--------------------|----------------|--------------|--------------------|----------------|
| | 2022 | 2023 | Percent Change | 2022 | 2023 | Percent Change |
| New Listings | 6 | 3 | - 50.0% | 29 | 31 | + 6.9% |
| Closed Sales | 4 | 8 | + 100.0% | 17 | 24 | + 41.2% |
| Median Sales Price* | \$2,150,000 | \$2,787,500 | + 29.7% | \$2,200,000 | \$2,312,500 | + 5.1% |
| Percent of List Price Received* | 100.1% | 94.9% | - 5.2% | 98.4% | 96.8% | - 1.6% |
| Days on Market Until Sale | 65 | 100 | + 53.8% | 93 | 107 | + 15.1% |
| Inventory of Homes for Sale | 12 | 10 | - 16.7% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation

